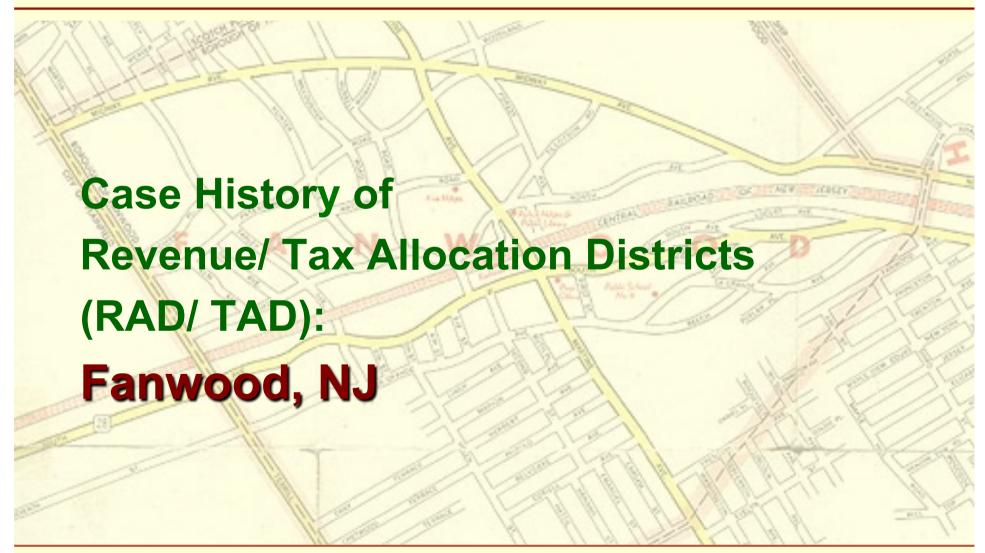
Pratt Institute, Graduate Center for Planning and the Environment PLAN 640: Preservation, Planning, and Real Estate Development Course Project – Part 2: Financial Incentives/Tools for Integrating Preservation Within (Re)Development



### Background:

#### Main Characteristics of RAD/ TAD

A **defined area** where **tax revenues** gathered above a certain threshold for a certain period of time can be **used directly for eligible improvements** 

Future tax benefits of real estate improvements captured to pay present investment costs for those improvements, usually in the form of bonds

Expansion of Tax Increment Financing (**TIF**), by added use of **other revenue sources** eg. sales tax, parking fees, payments in lieu of taxes (PILOTs), special assessments

#### **Process:**

**Establishment** of revenue allocation / redevelopment **plan** and **RAD Approval** of plan and financial instrument

Redevelopment **Agreement Issuance of bonds** and loan

#### Area and historic resources

Borough of Fanwood, Union County, New Jersey: Part of NY metro area; incorporated 1895; pop<sub>2000</sub>:7,174; two National Register designations: Fanwood Train Station (aka Fanwood-Scotch Plains; NJ Transit line); Fanwood Park Historic District (TDR grant in process of application); Historic Preservation Commission and Ordinance, Certified Local Government

Block 64: South Ave (Rt.28), Martine Ave (County Rt.655), LaGrande Ave & Second St.; ~6.5 acres; directly across from Fanwood Station, existing land use: mix of various commercial (retail, office), warehouse, light industry and vacant land; congruent boundaries of Downtown Redevelopment Area and Redevelopment Plan Area







## **Summary of process**

## Redevelopment Plan for Downtown Fanwood. Block 64

2000-01: **Study** for revitalization options; declared 'area in need of development' (LRHLaw NJSA 40:12 A et seq.)

2002: **First edition** of Redevelopment **Plan**;
NJ RABF Law NJSA 40A:2-1 and RADF
Act NJSA 40A:12A-64

2003: Developer proposals, negotiations – no agreement signed

2004: New administration – claim that public was disconnected; Smart Future Grant from OSG-NJDCA, public outreach with Fanwood Downtown Advisory Committee and Consultant firm, revisions agreed upon

2005: Concept plan, revised Redevelopment Plan adopted; 3 projects presented to Council, developers designated, in process of negotiating agreement (222 South Ave and 234 South Ave projects in Retail/ Residential District, 1 whole

project for Downtown Residential District)

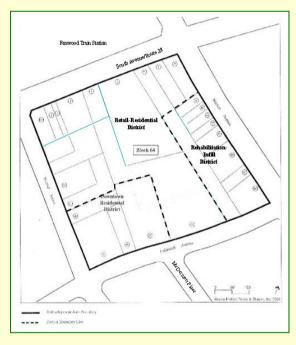


## Main principles of redevelopment plan

**Overall goal:** redevelop Block 64 with governmental authority not available to private sector, as retail/ commercial/ residential mixed-use

**Three sub-districts:** Downtown Rehabilitation/ Infill; Retail-Residential: Downtown Residential

'Smart Growth' principles: Vibrant, small community downtown pedestrian environment; "Transit Village" (reference to Train Station); / "Main Street"/ "historic downtown"; physical and functional variety; continuous retail frontages of South and Martine Avenues; urban design elements in keeping with local historical architectural character, pedestrian system and open public spaces, landscaping



Relation to Local Law and Master Plan: Follows Master Plan goals of Central Commercial/ 'CC' District (intensive retail with low/ moderate income housing and parking); 'Village' atmosphere. Departs from Plan in definition of 'entirely developed' CC (Block 64 declared under-utilized), and allows restaurants (except drive-throughs, to retain continuous frontage)

## Implementation/ financial tools and project outcomes

**Revenue Allocation District** created with Plan

Borough Council acts as **District Agent**/ Redevelopment Agency

Revenues from properties/ facilities within RAD/
Project: tax increments; payments to Borough Parking
Fund; lease payments; payments in lieu of taxes;
public facility operation; public parking; property
assessments

**Project expenses:** property acquisition/ easements for pedestrian circulation and public parking; construction of parking; public improvements (walkways, plaza, street/landscape; on-street parking and traffic circulation).

Projects in area completed after Borough grants certificate of occupancy, releases maintenance/performance **bonds** 









# Case History: Fanwood, NJ Implementation/ financial tools and project outcomes

No eminent domain used, no need for relocation/ displacement; permitted land uses follow existing property lines, private owners can redevelop properties themselves

**Luxury condominiums** above retail in proposed projects (question of following plan goals on affordable housing?), real estate marketing







#### Conclusion:

## Important aspects of Fanwood RAD process

- Revitalizing downtown area around anchor of historic train station and connecting to historic design themes
- Emphasis on smart growth: urban design, mixed use
- Long plan adoption and implementation process; public consensus
- Financial tools using bonds (capturing revenues for expenditures);
   developers' projects approved and implemented under District Agent and Redevelopment Plan